MEMORANDUM

TO: Board of Directors, Massachusetts School Building Authority

FROM: James A. MacDonald, First Deputy Treasurer, Chief Executive Officer

John K. McCarthy, Executive Director, Deputy Chief Executive Officer

DATE: October 17, 2018 **RE:** Sales Tax Update

Attached, please find a monthly tax collection statement and a collection summary table released by the Department of Revenue ("DOR") for the months of August and September 2018 (preliminary).

The Consensus Revenue Estimate for FY 19 SMART Fund collections is \$858.9 million. This would result in growth of 1.29% compared to the DOR's \$847.979 million reported SMART collections for FY 18.

| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | YTD |
|-----------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| FY16 (\$ 000) | 72,473 | 65,832 | 63,453 | 68,475 | 63,558 | 64,618 | 78,727 | 58,102 | 59,541 | 67,146 | 68,751 | 69,856 | 798,531 |
| FY17 (\$ 000) | 71,513 | 66,555 | 67,659 | 70,041 | 62,532 | 65,937 | 82,948 | 58,672 | 59,943 | 65,555 | 69,626 | 75,810 | 816,790 |
| FY18 (\$ 000) | 70,162 | 69,429 | 68,315 | 70,763 | 69,656 | 70,206 | 82,641 | 63,910 | 63,067 | 67,530 | 72,689 | 79,632 | 847,979 |
| Change (\$ 000) | (1,350) | 2,875 | 656 | 723 | 7,123 | 4,268 | (307) | 5,238 | 3,125 | 1,975 | 3,043 | 3,822 | 31,190 |
| % Change | -1.89% | 4.32% | 0.97% | 1.03% | 11.39% | 6.47% | -0.37% | 8.93% | 5.21% | 3.01% | 4.37% | 5.04% | 3.82% |
| FY19 (\$ 000) | 73,165 | 74,677 | 71,612 | | | | | | | | | | 219,454 |
| Change (\$ 000) | 3,003 | 5,248 | 3,297 | | | | | | | | | | 11,547 |
| % Cha nge | 4.28% | 7.58% | 4.83% | | | | | | | | | | 5.55% |

Staff will continue to monitor SMART Fund collections data and provide the Board with updates on FY 19 SMART collections.