MEMORANDUM

TO: Board of Directors, Massachusetts School Building Authority
FROM: James A. MacDonald, First Deputy Treasurer, Chief Executive Officer John K. McCarthy, Executive Director, Deputy Chief Executive Officer
DATE: March 28, 2018
RE: Sales Tax Update

Attached, please find a monthly tax collection statement and a collection summary table released by the Department of Revenue ("DOR") for the month of February 2018 (preliminary).

DOR's updated the FY 18 SMART fund estimate is \$846.6. This would be a 3.65% increase over the \$816.8 million collected in FY 17.

| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | YTD |
|-----------------|---------|--------|--------|--------|---------|--------|--------|---------|--------|---------|--------|--------|----------|
| FY15 (\$ 000) | 68,214 | 62,366 | 59,553 | 64,652 | 60,072 | 60,703 | 75,691 | 55,434 | 55,661 | 66,538 | 65,063 | 70,163 | 764, 110 |
| FY16 (\$ 000) | 72,473 | 65,832 | 63,453 | 68,475 | 63,558 | 64,618 | 78,727 | 58, 102 | 59,541 | 67, 146 | 66,751 | 69,856 | 798,531 |
| FY17 (\$ 000) | 71,513 | 66,555 | 67,659 | 70,041 | 62,532 | 65,937 | 82,948 | 58,672 | 59,943 | 65,555 | 69,626 | 75,810 | 816,790 |
| Change (\$ 000) | (960) | 723 | 4,206 | 1,565 | (1,026) | 1,319 | 4,221 | 570 | 402 | (1,590) | 2,875 | 5,954 | 18,259 |
| % Change | -1.33% | 1.10% | 6.63% | 2.29% | -1.61% | 2.04% | 5.36% | 0.98% | 0.68% | -2.37% | 4.31% | 8.5% | 2.29% |
| FY18 (\$ 000) | 70, 162 | 69,429 | 68,315 | 70,763 | 69,656 | 70,206 | 82,641 | 63,910 | | | | | 565,082 |
| Change (\$ 000) | (1,350) | 2,875 | 656 | 723 | 7, 123 | 4,268 | (307) | 5,238 | | | | | 19,225 |
| % Change | -1.89% | 4.32% | 0.97% | 1.03% | 11.39% | 6.47% | -0.37% | 8.93% | | | | | 3.52% |

Staff will continue to monitor SMART Fund collections data and provide the Board with updates on FY 18 SMART collections.

The Consensus Revenue Estimate for FY 19 SMART Fund collections is \$858.9 million. This would result in growth of 1.45% compared to the DOR estimate for FY 18 Collections.