MEMORANDUM

| TO: | Board of Directors, Massachusetts School Building Authority |
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| FROM: | James A. MacDonald, First Deputy Treasurer, Chief Executive Officer |
| | John K. McCarthy, Executive Director, Deputy Chief Executive Officer |
| DATE: | October 20, 2020 |
| RE: | Sales Tax Update |

Attached, please find a monthly tax collection statement and a collection summary table released by the Department of Revenue ("DOR") from July 2020 thru September 2020 (preliminary).

The FY 2021 Revenue Estimate of \$976 million represents growth of 2.3% over the FY 2020 Revenue Estimate of \$954 million.

FY 2021 unaudited collections for July thru September are \$23.2 million (10.02%) higher than FY 2020 audited collections for the same period.

| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | Мау | Jun | YTD |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|----------|--------|---------|
| FY20 vs FY19 Chan | 77,941 | 78,753 | 74,787 | 78,674 | 78,230 | 78,254 | 91,330 | 72,266 | 72,690 | 67,447 | 63,598 | 83,338 | 917,307 |
| Change (\$ 000) | 4,776 | 4,076 | 3,175 | 4,469 | 4,050 | 4,040 | 4,988 | 5,806 | 8,029 | (7,752) | (13,383) | 1,834 | 24,107 |
| % Change | 6.53% | 5.46% | 4.43% | 6.02% | 5.46% | 5.44% | 5.78% | 8.74% | 12.42% | -10.31% | -17.39% | 2.25% | 2.70% |
| FY21 vs FY20 Chan | 88,108 | 84,707 | 81,869 | | | | | | | | | | 254,684 |
| Change (\$ 000) | 10,167 | 5,954 | 7,081 | | | | | | | | | | 23,203 |
| % Change | 13.05% | 7.56% | 9.47% | | | | | | | | | | 10.02% |
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Staff will continue to monitor SMART Fund collections data and provide the Board with updates on FY 2021 SMART collections.